

**MEMORANDUM**

**TO:** Finance Committee of the Board of Trustees  
Executive Committee of the Board of Trustees

**FROM:** Steve Schultz, SVP and General Counsel

**CC:** Mung Chiang President  
Chris Ruhl, EVP, Treasurer and Chief Financial Officer  
Dimitri Peroulis, SVP for Partnerships and Online

**DATE:** December 21, 2025

**RE:** Approval of Agreements Related to Google Strategic Partnership

**Purpose:** This memo seeks: (1) approval by the Finance Committee and the Executive Committee (on behalf of the full Board of Trustees) of the agreements governing the proposed strategic partnership with Google and intermediaries, and (2) a delegation of authority to the appropriate officers to negotiate, finalize and execute the final versions of the agreements.

**Attachments:** The key definitive agreements describing the services, products, rights and responsibilities of this strategic partnership—drafts of which accompany this memo—are as follows:

- 1 – Strategic Partnership Roadmap
- 2 – Google Cloud Platform Business Agreement (aka “Enterprise Agreement”)
- 3 – Cirrascale CCS Cloud Services Agreement
- 4 – Google-Purdue Marketing Memorandum of Understanding

**Background:** During the [2025 Google-Purdue AI Summit](#) held in November, the University and Google announced a shared goal of deeper collaboration in artificial intelligence — one that weaves together education and research to prepare the next generation of AI leaders while advancing the technology itself.

This collaboration magnifies our recently unveiled broad strategy of AI@Purdue, which as you know spans five functional areas: Learning with AI, Learning about AI, Research AI, Using AI, and Partnering in AI. Finally, with the Board’s action two weeks ago, Purdue is now the nation’s first university to introduce an “AI working competency” graduation requirement for all undergraduate students on the main campus (Indianapolis and West Lafayette).

**Discussion:** The unique alliance embodied in these agreements represents a multidimensional approach that distinguishes it from standard university-corporate technology agreements. The collaboration encompasses research partnerships, educational infrastructure, faculty and student development, as well as direct engagement with one of the world's leading AI research organizations.

Highlights of these agreements with Google and related parties include:

- A commitment over a 5-year period to the Google Partnership for Accelerated Research (GPAR) program via a Google Enterprise Agreement. This will enable Purdue students, faculty, researchers and staff access to the latest AI enterprise tools from Google.
- Collaboration on AI literacy initiatives, including, among other things, Google-provided guidance on the development of the AI competency graduation requirement, which was approved by the Purdue Board of Trustees on Dec. 12.
- An agreement to access state-of-the-art Tensor Processing Units (TPUs).
- Early and priority access to Co-Scientist from Google DeepMind, positioning Purdue among a select global cohort of R1 universities with this capability.
- A strategic reinvestment in Purdue innovation by Google.
- The creation of the ‘Google AI Hub’ space within Purdue’s Hall of Data Science and AI as a dynamic campus space where students and researchers connect to spark hands-on collaboration and breakthrough innovation.

Approval is being sought from the Finance Committee and the Executive Committee due to the magnitude of the financial commitment being made to the partnership. Pursuant to the Bylaws, the Executive Committee has the authority to act on behalf of the full Board in periods between regularly scheduled meetings.

**Recommendation:** We respectfully request that, at your respective meetings via conference call on Tuesday, the Finance Committee and the Executive Committee adopt a motion to:

- Approve the Purdue-Google strategic partnership, and
- Authorize the appropriate officers of the University to execute the following agreements related thereto, with such changes as the officers may approve in their discretion:
  - a. the Strategic Partnership Roadmap,
  - b. the Google Cloud Platform Business Agreement (aka “Enterprise Agreement”),
  - c. the Cirrascale CCS Cloud Services Agreement, and
  - d. the Google-Purdue Marketing Memorandum of Understanding,

together with all related documents and instruments that may be contemplated by the foregoing agreements or that may arise in the course of the University’s performance thereunder, including but not limited to such order forms, quotes, invoices, licenses, leases and other documents or instruments as may be necessary to implement the transactions contemplated thereby, in each case containing such terms and conditions as the EVP, Chief Financial Officer and Treasurer may approve in consultation with legal counsel.